

Practical Application

- **What previous projects or analyses have you worked where you wish you had performed a pre-assessment?**
 - How would a pre-assessment have made a difference?
 - If you had done a pre-assessment, would your leadership have agreed to cancel it or change the direction or scope of the project?
 - If not, then what additional information would have influenced them to agree with the pre-assessment?
- **What projects or analyses are you working now that should have a pre-assessment?**
 - If a pre-assessment revealed the opportunity is not worthwhile, would that make a difference?