

# Practical Application

---

- **Have you already heard of or used some of these Lean tools and concepts?**
  - If so, which ones have you had exposure to?
  - What are some positive results or outcomes from that experience?
  - What are some negative results or outcomes from that experience?
  - What could have been done differently (if anything) to have mitigated those negative results?
- **Identify at least 3 different processes that you actively control or participate in.**
  - What opportunities for improvement are there in these processes?
    - If you think there are none, then do you believe those processes are “perfect”? If not, then there must be some improvement opportunity, even if it’s small. If so, what are some examples?